# SunMoon Food Company Limited

(198304656K)

# First Quarter Financial Statements Announcement for the Period Ended 31 March 2016

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No.1(a) A consolidated statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial period.

	Group		
	First Quarter Ended		•
	31-Mar-16	31-Mar-15	Change
	Continuing operation \$ '000	Re-presented \$ '000	%
Revenue	3,526	1,988	77%
Cost of sales	(3,277)	(1,847)	77%
Gross profit	249	141	77%
Other income	10	79	-87%
Selling & Distribution costs	(395)	(337)	17%
Administrative expenses	(594)	(546)	9%
Other expenses	(234)	(6)	n.m
Finance costs	-	- ` `	n.m
Loss before tax from continuing operations	(964)	(669)	44%
Income tax expense	-	-	n.m
Loss from continuing operations for the period,net of income tax	(964)	(669)	44%
(Loss)/profit from discontinued operations for the period,net of			
income tax*	(513)	743	n.m
(Loss)/profit for the period	(1,477)	74	n.m
Other comprehensive income : Items that may be reclassified subsequently to profit or loss:			
Exchange difference on translating foreign operations	(330)	455	n.m
Total comprehensive(loss)/ income for the period	(1,807)	529	n.m
EBITDA	(1,256)	484	n.m
(Loss)/profit for the period included the following Depreciation of property, plant & equipment Interest expenses Income tax expenses	(145) (4) (72)	(243) (46) (121)	
Other income included: - Government grant - Disposal of scrap material - Franchise income - Net gain on foreign exchange	4 - 6 -	14 2 6 57 79	

the Group has from July 2015 shifted its focus from dehydrated products by leasing out its dehydrated factory in order to concentrate on staffing and financial resources on the trading of fresh fruits and the development of processed fruits in order to achieve a stronger market share in these sectors.

	As at	As at	A1	
	31-Mar-16	31-Dec-15	As at 31-Mar-16	As at 31-Dec-15
	\$'000	\$'000	\$'000	\$'000
ASSETS				
Non-current assets				
Subsidiaries	-	-	12,355	13,834
Property, plant and equipment	3,837	4,146	-	
Total non-current assets	3,837	4,146	12,355	13,834
Current assets				
Cash and cash equivalents	5,230	5,290	537	390
Held-for-trading financial asset	49	52	-	-
Trade receivables	5,071	9,246	-	_
Other receivables and prepayments	596	542	201	187
Inventories	502	539	_	_
Total current assets	11,448	15,669	738	577
Total assets	15,285	19,815	13,093	14,411
Equity attributable to equity holders of the Company				
Share capital	, 124,508	124,508	124,508	124,508
Capital reserve	944	944	124,500	124,500
Capital reduction reserve	18,384	18,384	18,384	18,384
Foreign currency translation reserve	2,263	2,593	-	-
Asset revaluation reserve	2,510	2,510	_	_
General reserve	2,201	2,201	_	_
Accumulated losses	(141,424)	(139,947)	(137,894)	(137,341)
Total equity	9,386	11,193	4,998	5,551
Current liabilities	445	000		
Bank loan - secured	115	632	-	-
Trade payables	999 4,785	1,477	- 2,582	2.062
Other payables Amount owing to subsidiary	4,760	6,513	2,562 5,513	3,062 5,798
Provision for taxation	-	-	5,513	5,796
Total current liabilities	5,899	<u>-</u> 8,622	8,095	8,860
Total Guitett liabilities	5,033	0,022	0,095	0,000
Total liabilities	5,899	8,622	8,095	8,860
Total liabilities and equity	15,285	19,815	13,093	14,411

### No.1(b)(ii) Aggregate amount of group's borrowings and debt securities.

### Amount repayable in one year or less, or on demand

 (\$ '000)

 As At 31-Mar-16 As At 31-Dec-15

 Secured Unsecured Unsecured
 Secured Unsecured

 Bank loans
 115 - 632 

During the year 2015, UGC 2003, Inc. decreased its borrowing from Cathay Bank to US\$447,018 (\$632,000). The borrowing from Cathay Bank has a maturity of 12 months from the date of borrowing or drawdown, with the possibility of an earlier repayment at the option of UGC 2003, Inc. In August 2015, the same loan facility has been renewed with maturity date on 30 June 2016.

As at 31 March 2016, the borrowing from Cathay Bank was decreased to USD84,976 (\$115,000).

#### **Details of collateral**

The Cathay Bank Facility is fully guaranteed by UGC 2003, Inc.'s holding company, SunMoon Food Company Limited.

No.1(c) A consolidated statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial.

	Grou	Group	
	First Quarter Ended		
	31-Mar-16	31-Mar-15	
	Re-prese		
	\$'000	\$'000	
Operating activities			
Loss from continuing operations before tax	(964)	(669)	
(Loss)/profit from discontinued operations before tax	(441)	864	
Adjustments for:			
Interest expense	4	46	
Interest income	(2)	-	
Depreciation	145	243	
Operating (loss)/profit before working capital changes	(1,258)	484	
Change in working capital:			
Trade and other receivables	4,121	1,485	
Inventories	37	2,138	
Trade and other payables	(2,206)	(4,972)	
Cash generated from/(used in) operations	694	(865)	
Income tax paid	(72)	(121)	
Net cash generated from/(used in) operating activities	622	(986)	
Investing activities			
Interest received	2	-	
Purchase of property, plant and equipment	(1)	-	
Net cash used in investing activities	1	-	
Financing activities			
Interest paid	(4)	(46)	
Proceeds from bank loan	-	888	
Repayment of bank loan	(517)	(68)	
Cash (outflows)/ inflow from financing activities	(521)	774	
Net increase/(decrease) in cash and cash equivalents	102	(212)	
· · · · · · · · · · · · · · · · · · ·	5,290	2,703	
Cash and cash equivalents at beginning of the period  Effect of exchange rate fluctuations on cash and cash equivalents	(162)	379	
·	5,230	2,870	
Cash and cash equivalents at end of of the period	5,230	2,010	

No. 1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial period.

				Foreign				
			Capital	currency				
		Capital	reduction	translation	Revaluation	General	Accu-mulated	
	Share capital	reserve	reserve	reserve	reserve	reserve	(losses)	Total equity
	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000
GROUP								
Bal at 01/01/2016	124,508	944	18,384	2,593	2,510	2,201	(139,947)	11,193
Profit/(loss) for the period	-	-	-	-	-	-	(1,477)	(1,477)
Other comprehensive loss								
Currency translation difference arising from consolidation	-	-	-	(330)	-	-	-	(330)
Total comprehensive loss for the period		-	-	(330)	-	-	(1,477)	(1,807)
Bal at 31/03/2016	124,508	944	18,384	2,263	2,510	2,201	(141,424)	9,386
COMPANY								
Bal at 01/01/2016	124,508	-	18,384	-	-	-	(137,341)	5,551
Total comprehensive income for the period		-		-	-	-	(553)	(553)
Bal at 31/03/2016	124,508	-	18,384	-	-	-	(137,894)	4,998
				F:				
			Conital	Foreign				
		Capital	Capital reduction	currency	Revaluation	Conoral	Accu-mulated	
	Share capital	reserve	reserve	reserve	reserve	reserve		Total equity
	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000
GROUP	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000	\$ 000
Bal at 01/01/2015	124,508	944	18,384	1,971	2,510	2,201	(137,846)	12,672
Profit/(loss) for the period	124,300	<del>- 344</del>	10,304	1,371	2,310	2,201	74	74
Other comprehensive income		_	_	_	_	_	, ,	′ -
Currency translation difference arising from consolidation	_	_	_	455	_	_	_	455
Total comprehensive income for the period				455			74	529
Bal at 31/03/2015	124,508	944	18,384	2,426	2,510	2,201	(137,772)	13,201
Dai at 51/66/2010	124,000	<del> </del>	10,004	2,420	2,510	2,201	(101,112)	10,201
COMPANY								
Bal at 01/01/2015	124,508	_	18,384	_	_	_	(127,401)	15,491
Total comprehensive income for the period		_		_	_	_	135	135
Bal at 31/03/2015	124,508	_	18,384	_	-	_	(127,266)	15,626
	12-1,000		10,004				( , _ 00)	.0,020

No. 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares or cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at end of the corresponding period of the immediately preceding financial period.

As at 31 December 2015, the total number of ordinary shares issued by the Company was 318,784,411. There was no change to the number of ordinary shares during the period ended 31 March 2016.

#### Note 1 Net assets subject to bank collaterals and guarantees, and contingent liabilities

During the financial period ended 31 December 2008, one of the former subsidiaries (the "Borrowing Subsidiary") of the Group had defaulted on the repayment of the loans ("Loans") from the PRC Dongguan Agricultural Bank of China (the "Bank"). The Loans were secured on the mortgages of land and buildings belonging to the Borrowing Subsidiary and another subsidiary (the "Collateral Subsidiary"). The Borrowing Subsidiary and the Collateral Subsidiary have since been disposed in FY2009.

There are three subsidiaries which have furnished corporate guarantees to support the Loans. These three subsidiaries have ceased operations, do not possess significant assets and are presently dormant. These corporate guarantees may be called upon by the Bank. The three remaining subsidiaries are still subject to corporate guarantees in respect of the PRC Dongguan Agricultural Bank of China bank loan and may be subject to claims. The Company is unable to ascertain the likelihood, outcome and quantum of these potential claims. However, for these three subsidiaries, whether arising from the corporate guarantees or otherwise, a legal opinion was obtained and the Company is of the view that any action that may be taken by the Bank or any other creditors is unlikely to significantly affect the operation of the Group as these three subsidiaries have ceased operations, do not possess significant assets and are presently dormant. The exposure to the Group in respect of any contingent claim arising from the above-mentioned corporate guarantees is limited to the net assets of these three dormant subsidiaries.

As at 31 Mach 2016, the three dormant subsidiaries have negative net assets and have been consolidated. In addition, the remaining assets of the three subsidiaries amounting to \$3.5 million in FY2009 that are still subject to bank collateral and guarantees have been fully impaired since 31 December 2009 and no further impairment has been made during this period in respect to these claims.

No.2 Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or and equivalent standard).

The financial statements on the consolidated results for the quarter ended 31 March 2016 have not been audited nor reviewed by the Company's auditors.

No.3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

No. 4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Save as disclosed in note No. 5 below, the Group has consistently applied the same accounting policies and methods of computation in the current quarter and comparative figures.

No. 5 if there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has adopted the new/amended Financial Reporting Standards ("FRS") which are relevant to the Group with effect from 1 January 2016. The adoption of the new/amended FRS have no significant impact on the Group's accounting policy and financial statements.

No.6 Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial period, after deducting any provision for preference dividends.

_	Group		Group		
_	First Quarter Ended		First Quarter Ended		
			(Including di	scontinued	
	(Continuing	operation)	operat	tion)	
_	31-Mar-16	31-Mar-15	31-Mar-16	31-Mar-15	
	\$ '000	\$ '000	\$ '000	\$ '000	
(Loss)/earnings attributable to shareholders	(004)	(000)	(4 477)	7.4	
Shareholders	(964)	(669)	(1,477)	74	
(Loss)/earnings used to determine diluted earnings per share	(964)	(669)	(1,477)	74	
Weighted average number of ordinary shares applicable to basic earnings per share ('000)	318,784	318,784	318,784	318,784	
Weighted average number of ordinary shares applicable to diluted earnings per share ('000)	318,784	318,784	318,784	318,784	
per entare (ecc)	0.10,1.0.1	0.10,101	0.10,7.0.1	0.10,7.0.1	
(Loss)/earnings per ordinary share, in cents :					
- basic	(0.3024)	(0.2099)	(0.4633)	0.0231	
- fully diluted	(0.3024)	(0.2099)	(0.4633)	0.0231	

No.7 Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial period.

	As at	As at 31-Dec-15 cents	
	31-Mar-16		
	cents		
Group	2.94	3.51	
Company	1.57	1.74	
No of issued shares ('000)	318,784	318,784	

The calculation of net asset value per ordinary share is based on the number of ordinary shares of the Company as at 31 March 2016 and 31 December 2015 respectively.

No. 8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### 1Q16 vs.1Q15

- (1) The Group's revenue increased from \$1.99 million for (1Q15) to \$3.53 million (1Q16). This was mainly due to increase in sales in middle East and PRC market.
- (2) Gross profit for 1Q16 was \$0.25 million (margin 7.06%) compared to gross profit of \$0.14 million (margin 7.08%) in 1Q15. The gross margin remained constant.
- (3) Selling & Distribution cost increased from \$0.34 million to \$0.39 million mainly due to increase in staff salaries, advertising & promption and distribution expenses.
- (4) Adminstrative expenses increased from \$0.55 million to \$0.59 million mainly due to increase in the executive director's remuneration, internal audit and investment relation ("IR") fees both of which commenced in 2016 partially offset by reduced staff cost in the discontinued dehydrated business operations.
- (5) Other expenses increased from \$6k to \$234k mainly due to exchange losses and PRC local tax expenses.
- (6) Loss from continuing operations for the period
  - The Group's loss before tax from continuing operations for 1Q16 was \$0.96 million, compared to \$0.67 million loss for 1Q15.
- (7) (Loss)/profit from discontinued operations for the period
  - The group loss before tax from discontinued operations for 1Q16 was \$0.44 million compared to profit before tax of \$0.86 million for 1Q15.
- (8) The Group's EBITDA for 1Q16 was negative \$1.26 million compared to postive \$0.48 million for 1Q15.
- (9) Operating cash flow
  - The net cash inflow from operating activities for 1Q16 was \$0.62 million compared to \$0.98 million outflow for 1Q15.
- (10) Material fluctuation in balance sheet items
  - There were no material fluctuations in balance sheet items except for the following items:
  - (a) Decrease in trade receivables was mainly due to collection from customers for the inventories sold in previous year;
  - (b) Decrease in other receivables and prepayments was mainly due to reduction in advance payments to suppliers;
  - (c) Decrease trade payable was mainly due to prompt payment to suppliers;
  - (d) Decrease in other payables was mainly due to payment to non-trade vendors and PRC local tax expenses accrued in previous year;
  - (e) Decrease in bank loan was due to repayment to Cathay bank.

No.9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

None.

No. 10 A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The operating environment remains challenging and competitive. The Group has since stepped up its marketing and sales efforts for its range of fresh and processed fruit products in Singapore, China and Indonesia.

On 10 February 2016, the Company has entered an SPA agreeement with Harvest Seasons Singapore Pte Ltd and made announcement on the proposed acquistion of ordinary shares representing 12% of the total issued shares capital of the Harvest Season Pte. Ltd. The acquistion was subject to conditions precedent. If it is not satisfied (or waived with respect to certain conditions precedent) by 27 May 2016 or such other date as the parties to the SPA may agree in writing the SPA will cease and terminate without prejudice to any rights in respect of any prior breach under the SPA.

In April 2016, the Group's subsidiary in the People's Republic of China ("PRC"), Taian FHTK Foodstuffs Co Ltd ("Taian FHTK") obtained a RMB10 million loan facility from the Communication Bank of China. The loan facility is secured by mortgages on leasehold properties of Taian FHTK.

The Company intends to sell certain assets relating to the discontinued dehydrated produce business. The Company will seek shareholders' approval when necessary and will keep the shareholders informed of further developments and will make further announcement as and when appropriate.

On 21 April 2016, The Company announced that SunMoon Distribution & Trading Pte Ltd, a wholly owned subsidiary of the Company, had in April 2016, entered into several sales orders with Shanghai YIGUO E-Commerce Co. Ltd (also known as 易果生鲜) ("YiGuo E-Commerce"), an existing customer in relation to the supply of certain fruits and vegetables products. YiGuo E-Commerce's current geographic presence is within the People's Republic of China ("PRC"). The sales order with YiGuo E-Commerce is in line with the Company's focus on the "Network x Geography x Product" model, and will introduce a range of fruits, fruit-related and vegetable products, such as, frozen durians, young coconuts and oranges. This will enable the Group to tap on a rapidly expanding digital sales network and enable the Group to establish and secure the SunMoon brand within the mindshare of the new sophisticated consumer when it comes to health, freshness and natural goodness. For more information of the Group's current business model, please refer to the investor update announcement dated 14 March 2016

#### No. 11 Dividend

(a) Current Financial Period Reported On

None.

(b) Corresponding Period of the Immediately Preceding Financial Period

None.

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

No. 12 If no dividend has been declared/recommended, a statement to that effect.

No dividend has been recommended.

# No. 13 Interested Person Transactions

(In \$ '000)

The Group has not obtained a general mandate from shareholders for Interested Person Transactions.

The aggregate value of interested person transactions entered into during the reporting period ended 31 March 2016 is as follows: -

Name of interested	Aggregate value of all interested	Aggregate value of all interested
person	person transactions during the financial period under review (excluding transactions less than \$100,000 and transactions conducted shareholders' mandate pursuant to Rule 920)	person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
None	-	-

# SUNMOON FOOD COMPANY LIMITED Company Registration Number 198304656K

# CONFIRMATION BY THE BOARD PURSUANT TO RULE 705 (5) OF THE LISTING MANUAL

On behalf of the Board of Directors of the Company, we, the undersigned, hereby confirm to the best of our knowledge that nothing has come to the attention of the Board of Directors of the Company which may render the financial statements for the period ended 31 March 2016 to be false or misleading in any material aspect.

On behalf of the Directors

(signed) Mr Gary Loh Hock Chuan Director (signed) Mrs Jessie Peh Director

13-May-16